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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

July 13, 1979

1057 Elk (Korea). California representative for Korean firm wishes to buy 150 Elk (50 percent female, 50 percent male) for breeding purposes. Shipment November 1979 by air. Cash on delivery to California contact listed below. Contact: Woon Ha Lee, Dong Doo Chun Farm, 742 South Gramercy Drive, Los Angeles, California 90005. Phone: (213) 384-0577.

1298 Chicken oil, offals (Taiwan). Interested in offers for U.S. chicken oil, mainly low grade (even waste and used), and all kinds of chicken offals. Bank ref: The Chang Hwa Commercial Bank, Taipei. Contact: Alister Tsai, General Manager, Encore International Corporation, 10th Fl., Cheng Chung Great Building, No. 12, Lane 5, Lin Shen, North Road Taipei, Taiwan. Telex: 22646 AIGROUP. Cable: ENCOREIC, Taipei. Phone: 3212930.

1299 Fescue seeds (Spain). Wants 10,000 kg of certified tall fescue ("Festuca Arundiracea") seeds, Fawn, Kentucky 31 or Alta varieties, in 25 kg bags. Quote CIF Spanish port, immediate delivery. Needs international quality certificate. Payment against documents. Telex or telephone response requested. Bank ref: Banco Espanol De Credito, Banco Central, and Banco Hispano Americano. Contact: Mr. Zulueta, Semillas Zulueta, Apartado 22-Tudela (Navarra), Spain. Telex: 58314 IMTU E. Phone: (948) 82 00 24 and (948) 82 06 68.

1300-1302 Canary seed, cranberry beans, popcorn, peanuts (Italy). Wants minimum of 50 tons each of canary seed, cranberry beans, popcorn, peanuts (shelled or unshelled). Peanuts should be Fancy or Jumbo. Packed in bags. Quote CIF Naples or Genoa. Payment by Letter of Credit. Bank ref: Banco di Roma, Catania. Contact: Antonino Cuffari, Via Grimaldi 60, 95121 Catania, Italy. Telex: 970357 CUFFARI. Cable: CUFFARI, Catania. Phone: 346864.

1303 Canned foods (Saudi Arabia). Wants creamed corn, stews, soups, juices and other canned foods including tinned confections. Specialty food items welcomed. Interested in containerlots. Requests two samples of each item. Quote C&F Dammam, Saudi Arabia. Distributor has salesmen calling on major markets in the Middle East. Bank ref: Liberty National, Louisville. Contact: Ed Jacobs, E. N. Jacobs Co., Inc., 3320 Bardstown Road, Louisville, Kentucky 40218. Telex: 204244. Phone: (502) 451-9091.

1304 Chicken (Netherlands). Agent for Middle East requests CIF Jeddah offers for 500 mt per month of frozen whole chickens, each weighing between 700-1200 grams. Labels in Arabic stating date of slaughter and last date for sonsumption. Bank ref: Pierson, Heldring and Pierson, The Hague. Contact: Derrick Das, Dasco Trading and Devel B.V., 26 Lange Voorhout, The Hague, Netherlands. Telex: 31037 (GOLIA NL). Phone: 070-654938.

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1305 Broilers (Greece). Wants 2,000 mt of frozen broilers, USDA Grade A. Whole birds, fryers, weight 900-1400 grams, slaughter according to Islamic rite. Individually poly wrapped in cartons of 33 lbs each, delivery 1,000 mt in Aug, 1,000 mt in September. Offer to be submitted soonest. Quote FAS U.S. ports and/or C&F Alexandria or Port Said (Egypt). Bank ref: National Bank of Greece, Piraeus Branch. Contact: Nick Georgiadis, Exincon Hellas Ltd., 17, 34th Pezikou Syntagmatos Street, Piraeus, Greece. Telex: 219809 KOMA GR. Phone: 412-6879, 8958-727 Night Hours 412-9813.

1306 Bone meal (Japan). Wants to buy refined bone meal, 10 mt for initial shipment. The product to be re-processed for human consumption as dietetic and/or health foods. Appropriate packaging for institutional use. Immediate delivery. Quote CIF or C&F. Bank ref: Tokai Bank, Okazaki-Ekimae Branch. Contact: Michio Kozuka, Airin Inc., #1-5, Aza-Okiorido, Myodaiji-Cho, Okazaki-shi, Aichi-ken, Japan. Cable: AIRIN, Okazaki. Phone: 0564-51-6755.

1307-1308 Seeds, apples (Taiwan). U.S. agent for Taiwan firm requests FOB or C&F quotations for the following items: White Wonder millet, Canary seed, White Proso millet, Safflower seed, Sunflower seed, Rape seed, Hemp seed, Australian Winter peas and fresh apples. Client wishes to have samples before purchase for all the items except the apples. Client will order 18 metric tons for trial offer of the seeds, 80 mt eventually, and 15 mt of the apples. Bank ref: Barclays Bank, San Francisco. Contact: Ahanotu & Associates, 1515 Hearst #2, Berkeley, Calif. 94703 Phone: (415) 848-2831.

1309 Popcorn seed (South Africa). Wants substantial quantities of certified popcorn seed, top quality. Packaging 50 kg jute bags, not containerized. Delivery September/October 1979. Quote C&F Durban. Bank ref: Standard Bank, Newton Branch, Johannesburg. Contact: W. Kingsbury, D. Kingsbury & Co (Pty) Ltd., P. O. Box 5134, Johannesburg 2000, South Africa. Cable: ADVANTAGE, Johannesburg. Phone: 011/838-6114 or 838-6115.

1310 Coconut oil fatty acid (Iran). Tender for purchase 50 tons coconut oil fatty acid with the following specifications: Sap value - 255-267, Iodine value-5-9, Titre - 21-24, Unsap. matter - 0.4-0.5, and Calaure F.A.C. - 1 F.A.C. Offer C&F Khorramshahr mentioning the shipment date. The offer should be received in sealed envelope not later than August 11, 1979. The company is free to reject one or all the offers. Packaging in sound second hand drums. Contact: ETKA Factories Co., Ministry of National Defense, Chimque, R. Toussi, Postal Address: Bastion, Sepah, Ave., Tehran, Iran. Phone: 644417. Cable: CHIMQUE. Telex: 212445.

1311 Poultry joint venture (Nigeria). Poultry farm with present population 10,000 layers hopes to expand within 4 years to daily production 300,000 eggs. Also has plans for large broiler/breeder farm and wishes American participation in these ventures. Wishes to adopt U.S. methods and standards and to acquire high quality chicks, feeds, medicines, and equipment. Managing Director was trained in U.S. Contact: R. Aranamaka Onuora, Managing Director, Joara Farms Company, P.M.B. 1001, Ozubulu, Anambra State, Nigeria.

1312 Rice (Denmark). Wants rice, unmilled, for Uganda, 50,000 metric tons, bagged (approx. 100 lbs each), immediate delivery. Requests information ref credit arrangements available to Uganda in normal commercial transactions under Uganda government program. Quote CIF Mombassa. Specifications of available qualities requested by telex. Bank ref: Handelsbanken, Espergaerde, Denmark. Contact:

Erling W. Henningsen, IWH International, Opalvej 8, DK-3060, Espergaerde, Denmark. Telex: 16 600 FOTEX DK ATTN. Ivanhoe, Espergaerde. Phone: (03) 23 52 71.

1313 Rice (Italy). Requests offers for milled rice, 4,200 metric tons, long grain No. 2 - 4% brokens, in 100 lbs. bags, delivery no later than August 5, 1979 to Switzerland. Quote C&F Bandar Shapour. Bank ref: Overland Trust of Bank, Lugano, Switzerland. Contact: Federico Taddei, Polymaco Ag. Polysectorial Marketing and Construction, Via Pioda 8, 6901 Lugano (Switzerland). Telex: 79633 SAP CH. Phone: 0041-9122262.

1314-1315 Orange and grapefruit juice (Ireland). Wants natural unsweetened orange juice and natural unsweetened grapefruit juice, packaging in 1 liter jars in case lots, container loads, quote CIF Dublin. Anticipated requirements per year of 20,000 cases. Respond by telex since Irish postal services not yet back to full operation. Contact: Henry Howard, Marketing Executive, Quinnsworth, Gresham House, Marine Road, Dun Laoghaire, County Dublin, Ireland. Phone: 808441. Telex: 30588.

1316 Barley (Iraq). Needs 1500 tons of barley in three varieties: (a) Clipper (500 tons), (b) Whea (500 tons), (c) Prior (500 tons). All shipments should be according to the following specifications: germination 85%, purity 97%, variety purity 99.7%. Delivery in 50 kg bags by end of August. This is an Iraqi government tender. Payment will be made by confirmed Irrevocable Letter of Credit issued by Iraqi Bank to correspondent bank in suppliers' country. Price should be C&F Basrah. Contact: Acting President, General Establishment for State Farms, Saadoun Street, Al-Nasr Square, Baghdad, Iraq. Phone: 9641-888-4147. Cable: MXH Baghdad. Telex: 0491/2191 SFA.

1317 Dried fruits, pulses, spices (India). Interested in buying dried fruits, pulses and spices (Gum Arabic, hydroponics and extracts of wattle, Quebracho, Chestnut and Eucalypus). Bank ref: Mercantile Bank Ltd., Calcutta. Contact: R. K. Karnani, Chempure (Private) Ltd., 24 Rabindra Sarani, Post Box 843, Calcutta-700001, India. Cable: CHEMPURE. Phone: 274164.

1318 Almonds (India). Wants to buy an undisclosed quantity of almond kernels. The firm has the following representative in the U.S: F. Sri Dev, Brendra International, Exporters/Importers, 5 Highland Dave, Succasunna, New Jersey 07876. Bank ref: Bank of India, Calcutta-700001. Contact: D. N. Khushalani, Khushalany Industries, 48 Park Street, Calcutta-700016, India. Cable: BEMEMAMAS. Phone: 445315.

1319 Feed supplements (Malaysia). Requests CIF Port Kelang quotations for good quality feed supplements/additives, veterinary and animal health products. Quantities purchased will be based on quotations received. Bank ref: Malayan Banking BHD., Damansara Utaman Selangor. Contact: Foong Jit Cheng, Danberg Enterprise Co., 38 Jalan SS2/67, Petaling Jaya, Selangor, Malaysia. Cable: DEBERG PETALING JAYA. Phone: 761633, 761827.

1320 Soybean oil (Morocco). Wishes to act as agent/broker with U.S. traders in soybean oil. Anticipate 5,000-12,000 tons per month of crude soybean oil on regular basis. Requests quotations in dollars per metric ton. Quote C&F (Against Letter of Credit) Casablanca. Bank ref: Banque Marocaine Du Commerce Exterieur, 241 Blv. Mohammed V, Casablanca, Morocco. Contact: Jaafar Sebti, Maroport, 6, Rue du Caporal Gastous, Casablanca, Morocco. Telex: 21874, 23773 Phone: 27 26 04, 27 26 52.

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1321 Broilers (Germany). Wants 500-1,000 metric tons of broilers for customer in Near East, Grade A, usual export packaging, delivery August/September 1979. Quote CIF Near East ports. Bank ref: Deutsche Bank AG, Hamburg. Contact: Herbert Dittmer, Ulzburger Str. 77, 2000 Norderstedt, P. O. Box 3149, West Germany. Telex: 02 174 337 (ANSWER BACK: DIFI D). Cable: DIFI, Hamburg. Phone: 040-525 31 32 Hamburg.

1322 Feed for aquarium fish (Germany). Wishes to contact U.S. suppliers of above product. Quote CIF European port. Bank ref: Bank Fuer Gemeinwirtschaft, 6050 Offenbach/M. Contact: Willi Borst, Tropicarium Buchschlag, Jacob-Latscha-Str. 35, D-6072 Dreieich 3, West Germany. Telex: 417 957. Phone: 06103-62047.

Foreign Trade Developments:

Spanish ports for receipt of pork offals. Until further notice U.S. exporters of pork offals (ref MPI Bulletin 79-60 dtd June 6, 1979) to Spain should consign shipments only to the following Spanish ports to avoid customs clearance problems: (In order of preference) Santander, Valencia, or Barcelona. The covering certificate of origin and health for all shipments should indicate both freezing date and freezing temperature.

Japanese beef import quotas. The Livestock Industry Promotion Corporation (LIPC) has announced first-half JFY79 (April 79-March 1980) special Japanese beef import quotas as follows: (1st half JFY78 in parenthesis) Boiled beef 3,400 metric tons (2,400); Hotel Beef 1,500 mt (1,500); and School Lunch 1,500 metric tons (1,500). Practically all the hotel quota is filled by U.S. high quality grain fed beef and the larger share of boiled beef and school lunch quotas by Oceanian grass fed. Purchases and imports are direct by LIPC authorized Japanese users.

New Publications:

Single copies of the following are available by writing the Information Services Staff, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

Review of 1978 and Outlook for 1979 "People's Republic of China", Supplement 6 to WAS 18.

Coffee Production and Trade in Latin America, FAS M-288, May 1979.

World Grain Situation Outlook for 1979/80, FG-9-79, June 22, 1979.

World Production of Onion Down, Garlic Up--U.S. Exports of Onions to Japan Rise, FVEG 3-79, May 1979.

Canned Deciduous Fruit Packs in Southern Hemisphere Up in 1979, FCAN 2-79.

World Milk Output Up in 1979--Butter Stocks Build, NFDM Holdings Drop Sharply, FDI-79, April 1979.